

Detailed Analysis by Rate Type

From 7/20/2014 to 7/24/2014

Property: QL

Detail: Y

RateType:ALL

This report uses actual reservation data to provide analysis of rate type performance, with the ability to filter by source of business. Note that the revenues shown are total rate and not restricted to room revenue only if the rate is a package

		<u># Res Nights</u>				<u>Revenue</u>		<u>ADR</u>		
7/20/2014										
Transient										
BAR										
	<u>Date</u>	<u>Res #</u>	<u>Rt Type</u>	<u>Room</u>	<u>Rm Type</u>	<u>Rate</u>	<u>Guest Type</u>	<u>Source of Bus</u>	<u>Sub Source of Bus</u>	
	Luong, Jenny	7/20/14	102393	BAR	146	QQ	\$99.00	TRANS	INTERNET	WEBSITE
	Total For: BAR		1				\$99.00	\$99.00		
CORP										
		<u>Date</u>	<u>Res #</u>	<u>Rt Type</u>	<u>Room</u>	<u>Rm Type</u>	<u>Rate</u>	<u>Guest Type</u>	<u>Source of Bus</u>	<u>Sub Source of Bus</u>
	Hayes, Jenna	7/20/14	103203	CORP	162	KM	\$119.00	CORP	REF	SALES
	Total For: CORP		1				\$119.00	\$119.00		
NEG										
		<u>Date</u>	<u>Res #</u>	<u>Rt Type</u>	<u>Room</u>	<u>Rm Type</u>	<u>Rate</u>	<u>Guest Type</u>	<u>Source of Bus</u>	<u>Sub Source of Bus</u>
	Winchell, Cari	7/20/14	103182	NEG	177	KO	\$108.00	CORP	RPT	REPEAT
	Frank, Barbara	7/20/14	103185	NEG	147	KO	\$108.00	CORP	GROUP	TOUR
	Total For: NEG		2				\$216.00	\$108.00		
RACK										
		<u>Date</u>	<u>Res #</u>	<u>Rt Type</u>	<u>Room</u>	<u>Rm Type</u>	<u>Rate</u>	<u>Guest Type</u>	<u>Source of Bus</u>	<u>Sub Source of Bus</u>
	Eadie, Michael	7/20/14	103199	RACK	203	SL1	\$510.00	TRANS	NEW	BILL
	Total For: RACK		1				\$510.00	\$510.00		
	Total For: Transient		5				\$944.00	\$188.80		
Group										
CORP										
		<u>Date</u>	<u>Res #</u>	<u>Rt Type</u>	<u>Room</u>	<u>Rm Type</u>	<u>Rate</u>	<u>Guest Type</u>	<u>Source of Bus</u>	<u>Sub Source of Bus</u>
	Miller, Andrew	7/20/14	101228	CORP	356	KING	\$99.00	TRANS	SUPER	
	Pasquino, Kevin	7/20/14	101229	CORP	360	KING	\$99.00	GROUP	GROUP	CORP
	Vinson, David	7/20/14	101230	CORP	361	KING	\$99.00	GROUP	GROUP	CORP
	Pauselli, Jake	7/20/14	103056	CORP	350	KING	\$99.00	GROUP	GROUP	CORP
	Total For: CORP		4				\$396.00	\$99.00		
GRPSOC										
		<u>Date</u>	<u>Res #</u>	<u>Rt Type</u>	<u>Room</u>	<u>Rm Type</u>	<u>Rate</u>	<u>Guest Type</u>	<u>Source of Bus</u>	<u>Sub Source of Bus</u>
	Reaume, Tom	7/20/14	103205	GRPSOC	153	KO	\$200.00	GROUP	GROUP	SOCIAL
	Total For: GRPSOC		1				\$200.00	\$200.00		
	Total For: Group		5				\$596.00	\$119.20		
	Total For: 7/20/2014		10				\$1,540.00	\$154.00		
7/21/2014										
Transient										

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		<u># Res Nights</u>				<u>Revenue</u>	<u>ADR</u>			
		<u>Date</u>	<u>Res #</u>	<u>Rt Type</u>	<u>Room</u>	<u>Rm Type</u>	<u>Rate</u>	<u>Guest Type</u>	<u>Source of Bus</u>	<u>Sub Source of Bus</u>
BAR										
	Luong, Jenny	7/21/14	102393	BAR	146	QQ	\$99.00	TRANS	INTERNET	WEBSITE
	Total For: BAR		1				\$99.00	\$99.00		
NORTH										
	Wheaton, Lisa	7/21/14	103220	NORTH	142	KING	\$150.00	CORP	REF	SALES
	Total For: NORTH		1				\$150.00	\$150.00		
RACK										
	Eadie, Michael	7/21/14	103199	RACK	203	SL1	\$510.00	TRANS	NEW	BILL
	Total For: RACK		1				\$510.00	\$510.00		
WEB										
	Kells, Chris	7/21/14	102836	WEB	158	KM	\$105.00	TRANS	INTERNET	WEBSITE
	Total For: WEB		1				\$105.00	\$105.00		
	Total For: Transient		4				\$864.00	\$216.00		
Group										
CORP										
	Miller, Andrew	7/21/14	101228	CORP	356	KING	\$99.00	TRANS	SUPER	
	Pasquino, Kevin	7/21/14	101229	CORP	360	KING	\$99.00	GROUP	GROUP	CORP
	Vinson, David	7/21/14	101230	CORP	361	KING	\$99.00	GROUP	GROUP	CORP
	Pauselli, Jake	7/21/14	103056	CORP	350	KING	\$99.00	GROUP	GROUP	CORP
	Total For: CORP		4				\$396.00	\$99.00		
GRPSOC										
	Reaume, Tom	7/21/14	103205	GRPSOC	153	KO	\$200.00	GROUP	GROUP	SOCIAL
	Total For: GRPSOC		1				\$200.00	\$200.00		
	Total For: Group		5				\$596.00	\$119.20		
	Total For: 7/21/2014		9				\$1,460.00	\$162.22		
7/22/2014										
Transient										
BAR										
	Luong, Jenny	7/22/14	102393	BAR	146	QQ	\$99.00	TRANS	INTERNET	WEBSITE

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RateType:ALL

		<u># Res Nights</u>				<u>Revenue</u>	<u>ADR</u>		
Total For: BAR		1				\$99.00	\$99.00		
RACK									
	<u>Date</u>	<u>Res #</u>	<u>Rt Type</u>	<u>Room</u>	<u>Rm Type</u>	<u>Rate</u>	<u>Guest Type</u>	<u>Source of Bus</u>	<u>Sub Source of Bus</u>
Eadie, Michael	7/22/14	103199	RACK	203	SL1	\$510.00	TRANS	NEW	BILL
Total For: RACK		1				\$510.00	\$510.00		
WEB									
	<u>Date</u>	<u>Res #</u>	<u>Rt Type</u>	<u>Room</u>	<u>Rm Type</u>	<u>Rate</u>	<u>Guest Type</u>	<u>Source of Bus</u>	<u>Sub Source of Bus</u>
Kells, Chris	7/22/14	102836	WEB	158	KM	\$105.00	TRANS	INTERNET	WEBSITE
Total For: WEB		1				\$105.00	\$105.00		
Total For: Transient		3				\$714.00	\$238.00		
Group CORP									
	<u>Date</u>	<u>Res #</u>	<u>Rt Type</u>	<u>Room</u>	<u>Rm Type</u>	<u>Rate</u>	<u>Guest Type</u>	<u>Source of Bus</u>	<u>Sub Source of Bus</u>
Miller, Andrew	7/22/14	101228	CORP	356	KING	\$99.00	TRANS	SUPER	
Pasquino, Kevin	7/22/14	101229	CORP	360	KING	\$99.00	GROUP	GROUP	CORP
Vinson, David	7/22/14	101230	CORP	361	KING	\$99.00	GROUP	GROUP	CORP
Pauselli, Jake	7/22/14	103056	CORP	350	KING	\$99.00	GROUP	GROUP	CORP
Total For: CORP		4				\$396.00	\$99.00		
GRPSOC									
	<u>Date</u>	<u>Res #</u>	<u>Rt Type</u>	<u>Room</u>	<u>Rm Type</u>	<u>Rate</u>	<u>Guest Type</u>	<u>Source of Bus</u>	<u>Sub Source of Bus</u>
Reaume, Tom	7/22/14	103205	GRPSOC	153	KO	\$200.00	GROUP	GROUP	SOCIAL
Total For: GRPSOC		1				\$200.00	\$200.00		
Total For: Group		5				\$596.00	\$119.20		
Total For: 7/22/2014		8				\$1,310.00	\$163.75		
7/23/2014 Transient AAA									
	<u>Date</u>	<u>Res #</u>	<u>Rt Type</u>	<u>Room</u>	<u>Rm Type</u>	<u>Rate</u>	<u>Guest Type</u>	<u>Source of Bus</u>	<u>Sub Source of Bus</u>
Rodriguez, Mariano	7/23/14	103232	AAA	167	KO	\$112.00	AAA	AD	RADIO
Total For: AAA		1				\$112.00	\$112.00		
B&B									
	<u>Date</u>	<u>Res #</u>	<u>Rt Type</u>	<u>Room</u>	<u>Rm Type</u>	<u>Rate</u>	<u>Guest Type</u>	<u>Source of Bus</u>	<u>Sub Source of Bus</u>
Miller, Cheryl	7/23/14	103233	B&B	173	KO	\$139.00	TRANS	REF	FF
Total For: B&B		1				\$139.00	\$139.00		
BAR									
	<u>Date</u>	<u>Res #</u>	<u>Rt Type</u>	<u>Room</u>	<u>Rm Type</u>	<u>Rate</u>	<u>Guest Type</u>	<u>Source of Bus</u>	<u>Sub Source of Bus</u>

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From 7/20/2014 to 7/24/2014

Property: QL

Detail: Y

RateType:ALL

		<u># Res Nights</u>				<u>Revenue</u>	<u>ADR</u>		
Luong, Jenny	7/23/14	102393	BAR	146	QQ	\$99.00	TRANS	INTERNET	WEBSITE
Harris, Charlene	7/23/14	103227	BAR	147	KO	\$124.00	TRANS	REF	FF
Wagner, Doug	7/23/14	103228	BAR	151	QQ	\$99.00	CORP	REF	SALES
Ardine, Buffy	7/23/14	103229	BAR	154	QQ	\$99.00	OWNGST	INTERNET	WEBSITE
D'Mello, Anselm	7/23/14	103231	BAR	159	QQ	\$99.00	GOVT	GDS	SABRE
Jackson, Ian	7/23/14	103234	BAR	143	QQ	\$99.00	TRANS	INTERNET	FACEBOOK
Jackson, Ian	7/23/14	103234	BAR	397	QQ	\$99.00	TRANS	INTERNET	FACEBOOK
Tadepalli, Rao	7/23/14	103235	BAR	501	SG	\$199.00	TRANS	CHAMBER	CHAMBER
Total For: BAR		<u>8</u>				<u>\$917.00</u>	<u>\$114.63</u>		
CORP									
	<u>Date</u>	<u>Res #</u>	<u>Rt Type</u>	<u>Room</u>	<u>Rm Type</u>	<u>Rate</u>	<u>Guest Type</u>	<u>Source of Bus</u>	<u>Sub Source of Bus</u>
Miller, Donald	7/23/14	103230	CORP	157	KO	\$113.00	CORP	GROUP	CORP
Total For: CORP		<u>1</u>				<u>\$113.00</u>	<u>\$113.00</u>		
WEB									
	<u>Date</u>	<u>Res #</u>	<u>Rt Type</u>	<u>Room</u>	<u>Rm Type</u>	<u>Rate</u>	<u>Guest Type</u>	<u>Source of Bus</u>	<u>Sub Source of Bus</u>
Kells, Chris	7/23/14	102836	WEB	158	KM	\$105.00	TRANS	INTERNET	WEBSITE
Total For: WEB		<u>1</u>				<u>\$105.00</u>	<u>\$105.00</u>		
Total For: Transient		<u>12</u>				<u>\$1,386.00</u>	<u>\$115.50</u>		
Group									
CORP									
	<u>Date</u>	<u>Res #</u>	<u>Rt Type</u>	<u>Room</u>	<u>Rm Type</u>	<u>Rate</u>	<u>Guest Type</u>	<u>Source of Bus</u>	<u>Sub Source of Bus</u>
Miller, Andrew	7/23/14	101228	CORP	356	KING	\$99.00	TRANS	SUPER	
Pasquino, Kevin	7/23/14	101229	CORP	360	KING	\$99.00	GROUP	GROUP	CORP
Vinson, David	7/23/14	101230	CORP	361	KING	\$99.00	GROUP	GROUP	CORP
Pauselli, Jake	7/23/14	103056	CORP	350	KING	\$99.00	GROUP	GROUP	CORP
Total For: CORP		<u>4</u>				<u>\$396.00</u>	<u>\$99.00</u>		
GRPCORP									
	<u>Date</u>	<u>Res #</u>	<u>Rt Type</u>	<u>Room</u>	<u>Rm Type</u>	<u>Rate</u>	<u>Guest Type</u>	<u>Source of Bus</u>	<u>Sub Source of Bus</u>
Haddon, David	7/23/14	103237	GRPCOR		QQ	\$150.00	GROUP	GROUP	CORP
Cabral, Elema	7/23/14	103238	GRPCOR		QQ	\$150.00	GROUP	GROUP	CORP
Hammerstein, Richard	7/23/14	103239	GRPCOR		QQ	\$150.00	GROUP	GROUP	CORP
Sabatino, Tony	7/23/14	103240	GRPCOR		QQ	\$150.00	GROUP	GROUP	CORP
Macaroni, Joe	7/23/14	103241	GRPCOR		QQ	\$150.00	GROUP	GROUP	CORP
Total For: GRPCORP		<u>5</u>				<u>\$750.00</u>	<u>\$150.00</u>		
GRPSOC									
	<u>Date</u>	<u>Res #</u>	<u>Rt Type</u>	<u>Room</u>	<u>Rm Type</u>	<u>Rate</u>	<u>Guest Type</u>	<u>Source of Bus</u>	<u>Sub Source of Bus</u>
Reaume, Tom	7/23/14	103205	GRPSOC	153	KO	\$200.00	GROUP	GROUP	SOCIAL
Total For: GRPSOC		<u>1</u>				<u>\$200.00</u>	<u>\$200.00</u>		

Detailed Analysis by Rate Type

From 7/20/2014 to 7/24/2014

Property: QL

Detail: Y

RateType:ALL

	<u># Res Nights</u>	<u>Revenue</u>	<u>ADR</u>
Total For: Group	<u>10</u>	<u>\$1,346.00</u>	<u>\$134.60</u>
Total For: 7/23/2014	<u>22</u>	<u>\$2,732.00</u>	<u>\$124.18</u>

7/24/2014
Transient
BAR

	<u>Date</u>	<u>Res #</u>	<u>Rt Type</u>	<u>Room</u>	<u>Rm Type</u>	<u>Rate</u>	<u>Guest Type</u>	<u>Source of Bus</u>	<u>Sub Source of Bus</u>
Luong, Jenny	7/24/14	102393	BAR	146	QQ	\$208.00	TRANS	INTERNET	WEBSITE
Total For: BAR		<u>1</u>				<u>\$208.00</u>	<u>\$208.00</u>		

CORP

	<u>Date</u>	<u>Res #</u>	<u>Rt Type</u>	<u>Room</u>	<u>Rm Type</u>	<u>Rate</u>	<u>Guest Type</u>	<u>Source of Bus</u>	<u>Sub Source of Bus</u>
Miller, Donald	7/24/14	103230	CORP	157	KO	\$217.00	CORP	GROUP	CORP
Total For: CORP		<u>1</u>				<u>\$217.00</u>	<u>\$217.00</u>		

Total For: Transient	<u>2</u>	<u>\$425.00</u>	<u>\$212.50</u>
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Group
CORP

	<u>Date</u>	<u>Res #</u>	<u>Rt Type</u>	<u>Room</u>	<u>Rm Type</u>	<u>Rate</u>	<u>Guest Type</u>	<u>Source of Bus</u>	<u>Sub Source of Bus</u>
Miller, Andrew	7/24/14	101228	CORP	356	KING	\$208.00	TRANS	SUPER	
Pasquino, Kevin	7/24/14	101229	CORP	360	KING	\$208.00	GROUP	GROUP	CORP
Vinson, David	7/24/14	101230	CORP	361	KING	\$208.00	GROUP	GROUP	CORP
Pauselli, Jake	7/24/14	103056	CORP	350	KING	\$208.00	GROUP	GROUP	CORP
Total For: CORP		<u>4</u>				<u>\$832.00</u>	<u>\$208.00</u>		

GRPCORP

	<u>Date</u>	<u>Res #</u>	<u>Rt Type</u>	<u>Room</u>	<u>Rm Type</u>	<u>Rate</u>	<u>Guest Type</u>	<u>Source of Bus</u>	<u>Sub Source of Bus</u>
Luong, Jenny	7/24/14	103218	GRPCOR		QQ	\$142.00	GROUP	INTERNET	WEBSITE
Smith, Ann	7/24/14	103219	GRPCOR		QQ	\$142.00	ADVANCE	INTERNET	WEBSITE
Total For: GRPCORP		<u>2</u>				<u>\$284.00</u>	<u>\$142.00</u>		

GRPSOC

	<u>Date</u>	<u>Res #</u>	<u>Rt Type</u>	<u>Room</u>	<u>Rm Type</u>	<u>Rate</u>	<u>Guest Type</u>	<u>Source of Bus</u>	<u>Sub Source of Bus</u>
Reaume, Tom	7/24/14	103205	GRPSOC	153	KO	\$200.00	GROUP	GROUP	SOCIAL
Total For: GRPSOC		<u>1</u>				<u>\$200.00</u>	<u>\$200.00</u>		

Total For: Group	<u>7</u>	<u>\$1,316.00</u>	<u>\$188.00</u>
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Total For: 7/24/2014	<u>9</u>	<u>\$1,741.00</u>	<u>\$193.44</u>
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Report Totals

	<u>58</u>	<u>\$8,783.00</u>	<u>\$151.43</u>
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Detailed Analysis by Rate Type

From 7/20/2014 to 7/24/2014

Property: QL

Detail: Y

RateType:ALL

	<u># Res Nights</u>	<u>Revenue</u>	<u>ADR</u>
Totals by Rate Type For Period			
AAA	1	\$112.00	\$112.00
B&B	1	\$139.00	\$139.00
BAR	12	\$1422.00	\$118.50
CORP	23	\$2865.00	\$124.57
GRPCOR	7	\$1034.00	\$147.71
GRPSOC	5	\$1000.00	\$200.00
NEG	2	\$216.00	\$108.00
NORTH	1	\$150.00	\$150.00
RACK	3	\$1530.00	\$510.00
WEB	3	\$315.00	\$105.00
Grand Totals	<u>58</u>	<u>\$8,783.00</u>	<u>\$151.43</u>

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From 7/20/2014 to 7/24/2014

Property: QL

Detail: Y

RateType:ALL

	<u># Res Nights</u>	<u>Revenue</u>	<u>ADR</u>
Totals by Guest Type For Period			
AAA	1	\$112.00	\$112.00
ADVANCE	1	\$142.00	\$142.00
CORP	7	\$914.00	\$130.57
GOVT	1	\$99.00	\$99.00
GROUP	26	\$3,704.00	\$142.46
OWNGST	1	\$99.00	\$99.00
TRANS	21	\$3,713.00	\$176.81
Grand Totals	<u>58</u>	<u>\$8,783.00</u>	<u>\$151.43</u>

- End Of Report -