

# Group / Transient Rooms On the Books with Last Year Actuals

For 11/01/14 to 11/30/14 for All

Res # Bk#	Client Name Res Meth	Cutoff Date	Decision Date Mkt Seg	Acct Mgr	Orig Contracted	Rm Nts	Avg Rate	Rm Rev	Current Period							Previous Year																											
									Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri																					
Current Period									1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30					
S&C Definite																																											
104311	Northwind Pipelines	11/02/14	09/03/14	mark	40	30	\$172.17	\$5165				30																															
5310	Rm list		Cor																																								
104905	Hubbard in Tulum		10/27/14	mark		156	\$269.17	\$41990			26	26	26	26	26	26																											
5330	Ind call		Exec																																								
104989	Ontario Realty Corporation	10/24/14	10/30/14	mark		5	\$300.00	\$1500			5																																
5333	Ind call		Cor																																								
105056	Maestro Mutual Insurance		10/30/14	mark	74	62	\$95.00	\$5890				30	30												1	1																	
5334	Rm list		Cor																																								
104313	The Dehan Development L	11/04/14	11/16/12	mark	45	30	\$50.00	\$1500							15	15																											
5313	Rm list		Cor																																								
102006	Macintyre/O'driscoll Weddin	11/06/14	05/01/14	kelly		11	\$134.09	\$1475							1	5	4	1																									
5208	Tba		Wed																																								
104314	Maestro Pharmaceuticals	10/29/14	09/03/14	mark	60	2	\$250.00	\$500																																			
5308	Rm list		Cor																																								
101982	Anderson Coach Tour And T	11/11/14	07/22/13	lj		30	\$335.33	\$10060																																			
5179	Rm list		Tour																																								
102008	O'Donnell/Ruggiero Weddi	11/10/14	09/03/13	kelly		60	\$258.33	\$15500																																			
5210	Tba		Wed																																								
101983	Whitehall-Robins	11/07/14	06/26/14	marth		2	\$300.00	\$600																																			
5181	Rm list		Cor																																								
102009	Parisee/Forlenza Wedding	11/14/14	09/03/13	kelly		60	\$258.33	\$15500																																			
5211	Tba		Wed																																								
			S&C Definite Total		219	448	\$222.50	\$99680			0	0	61	56	56	42	46	30	1	0	0	1	1	0	1	1	0	10	10	10	30	30	0	1	1	0	0	30	30	0			
			Wash			229		\$68513																																			
S&C Tentative																																											
104320	Northwind Corp		06/21/14	mark		134	\$253.73	\$34000																																			
5316	Rm list		Cor																																								
			S&C Tentative Total		134	\$253.73	\$34000			0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0			
S&C Quotes																																											
105183	The Dehan Development L		11/07/14	mark		90	\$350.00	\$31500																																			
5314	Rm list		Cor																																								
			S&C Quotes Total		90	\$350.00	\$31500			0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0				
Front Desk Groups																																											
101490	Halliday / Miles Wedding	10/31/14				20	\$257.00	\$5140			10	10																															
102938	Northwind Airlines					81	\$146.04	\$11829																																			
			Front Desk Groups Total		101	\$168.01	\$16969			10	10	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0					
Total Definite Group excluding TN & QT											561	\$212.21	\$119049	10	10	61	56	56	42	46	30	1	0	0	33	27	51	26	1	0	10	10	10	0	0	0	0	0	0	0	0	0	
Total Potential Group (including TN & QT)											773	\$235.64	\$182149	10	10	61	56	56	42	46	30	1	0	0	33	27	51	26	1	0	10	40	40	60	30	0	1	28	27	27	30	30	0
Transients																																											
						Total Transient Rooms		362	\$316.54	\$114588	14	20	23	26	22	18	34	34	26	25	24	22	17	5	5	2	4	6	5	4	4	2	3	3	2	3	3	2	2	2			
Current Period		Total Definite Inventory Held				923	\$253.13	\$233637	24	30	84	82	78	60	80	64	27	25	24	55	44	56	31	3	4	16	15	14	4	2	3	3	29	30	30	2	2	2					
		Total Rooms Potential				1135	\$261.44	\$296737	24	30	84	82	78	60	80	64	27	25	24	55	44	56	31	3	4	16	45	44	64	32	3	4	30	30	30	32	32	2					
Previous Year																																											
Group Rooms						136	\$166.96	\$22706	18	0	4	8	8	8	7	0	0	5	5	4	3	12	12	0	0	0	0	10	10	10	0	5	0	1	1	1	3	1					