

SALES AND CATERING FORECAST REPORT

Taxes Excluded From Revenue

Property: QL
 From 08/05/2014 to 12/31/2014
 Summary or Detail (S/D): D
 Sales Manager: MARK
 Booking Status: ALL
 Market Segment: ALL

Bookings by Status are grouped together by month and sorted by Booking Number. Details for each Booking include Start & End Dates, Decision Date and Revenue by SC Category. Users can filter the report by date range, account manager, booking status, property code and market segment in a Detail or Summary report format.

Booking	St	Client Name	Start	End	Decision	Func Rm	Food	Beverage	Inventory	Special Chgs	Service Chgs	Other	Pkg Rev	Rm Nights	Gst Rm Rev	Avg Rate	Total Rev
August/2014																	
Booking Status Confirmed																	
5161	CF	MAESTRO PHARMA	08/05/2014	08/07/2014	07/04/2007	2,557.00	5,870.00	3,650.00	55.00	0.00	775.40	0.00	0.00	80	11,360.00	142.00	24,267.40
Contact Name		atoy moya															
Onsite contact name		n/a															
Acct Manager		mark															
Market Segment		cor															
Conf Serv Mgr		wendy															
5279	CF	MAESTRO CHEMIC	08/06/2014	08/06/2014	08/05/2014	350.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0	0.00	142.00	350.00
Contact Name		linda battell															
Onsite contact name		n/a															
Acct Manager		mark															
Market Segment		cor															
Conf Serv Mgr		mark															
5280	CF	NORTHWIND PROP	08/07/2014	08/07/2014	08/05/2014	360.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0	0.00	142.00	360.00
Contact Name		mark kelly															
Onsite contact name		n/a															
Acct Manager		mark															
Market Segment		cor															
Conf Serv Mgr		mark															
5197	CF	LITTLE/STUART WED	08/09/2014	08/10/2014	06/25/2014	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3	498.00	142.87	498.00
Contact Name		mary little															
Onsite contact name		n/a															
Acct Manager		mark															
Market Segment		wed															
Conf Serv Mgr		mark															
5159	CF	JONES/MILLER WED	08/16/2014	08/16/2014		204.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0	0.00	142.87	204.00
Contact Name		bridget jones															
Onsite contact name		n/a															
Acct Manager		mark															
Market Segment		wed															
Conf Serv Mgr		mark															
5163	CF	NORTHWIND CORP	08/19/2014	08/23/2014	06/21/2014	2,040.00	5,375.00	0.00	100.00	150.00	208.00	0.00	0.00	18	6,300.00	179.78	14,173.00
Contact Name		warren dehan															
Onsite contact name		n/a															
Acct Manager		mark															
Market Segment		cor															
Conf Serv Mgr		shawn															
Totals For Status - CF						5,511.00	11,245.00	3,650.00	155.00	150.00	983.40	0.00	0.00	101	18,158.00	179.78	39,852.40
August/2014						5,511.00	11,245.00	3,650.00	155.00	150.00	983.40	0.00	0.00	101	18,158.00	179.78	39,852.40
September/2014																	
Booking Status Confirmed																	
5042	CF	SMITH/WESSON WED	09/12/2014	09/14/2014	10/31/2013	849.00	1,740.00	2,475.00	315.00	700.00	408.60	0.00	3,119.00	88	17,475.00	198.58	27,081.60
Contact Name		mary smith															
Onsite contact name		n/a															
Acct Manager		mark															
Market Segment		wed															
Conf Serv Mgr		mark															

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Totals For Status - CF						849.00	1,740.00	2,475.00	315.00	700.00	408.60	0.00	3,119.00	88	17,475.00	198.58	27,081.60
September/2014						849.00	1,740.00	2,475.00	315.00	700.00	408.60	0.00	3,119.00	88	17,475.00	198.58	27,081.60
October/2014																	
Booking Status Confirmed																	
5155	CF	GRAPE AND WINE F	10/15/2014	10/15/2014	08/12/2014	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	20	3,000.00	150.00	3,000.00
		Contact Name				allen gelberg											
		Onsite contact name	n/a														
		Acct Manager	mark														
		Market Segment	winery														
		Conf Serv Mgr	mark														
5274	CF	KING'S HOUSE RETRE	10/24/2014	10/26/2014	08/11/2014	1,242.00	2,750.00	0.00	25.00	0.00	354.00	0.00	14,400.00	140	13,600.00	103.75	32,371.00
		Contact Name	maria rodgers o'rourke														
		Onsite contact name	n/a														
		Acct Manager	mark														
		Market Segment	rel														
		Conf Serv Mgr	wendy														
Totals For Status - CF						1,242.00	2,750.00	0.00	25.00	0.00	354.00	0.00	14,400.00	160	16,600.00	103.75	35,371.00
Booking Status Quoted																	
5171	QT	NATIONAL MAESTR	10/01/2014	10/04/2014	09/26/2006	325.00	200.00	0.00	0.00	0.00	4.00	0.00	-102.00	20	3,200.00	160.00	3,627.00
		Contact Name	scott hixon														
		Onsite contact name	n/a														
		Acct Manager	mark														
		Market Segment	finance														
		Conf Serv Mgr	lori														
5264	QT	WINSHAPE WILDER	10/31/2014	11/02/2014		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0	0.00	160.00	0.00
		Contact Name	zach harter														
		Onsite contact name	n/a														
		Acct Manager	mark														
		Market Segment	cor														
		Conf Serv Mgr	mark														
Totals For Status - QT						325.00	200.00	0.00	0.00	0.00	4.00	0.00	-102.00	20	3,200.00	160.00	3,627.00
Booking Status Tentative																	
5173	TN	FIRST CHURCH	10/06/2014	10/09/2014	12/13/2012	3,085.00	15,700.00	3,750.00	300.00	0.00	1,975.00	0.00	-2,645.00	19	6,650.00	350.00	28,815.00
		Contact Name	gayle hurmuses														
		Onsite contact name	n/a														
		Acct Manager	mark														
		Market Segment	rel														
		Conf Serv Mgr	wendy														
Totals For Status - TN						3,085.00	15,700.00	3,750.00	300.00	0.00	1,975.00	0.00	-2,645.00	19	6,650.00	350.00	28,815.00
October/2014						4,652.00	18,650.00	3,750.00	325.00	0.00	2,333.00	0.00	11,653.00	199	26,450.00	132.91	67,813.00

November/2014
Booking Status Confirmed

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5182	CF	NORTHWIND RESW	11/30/2014	12/07/2014	08/24/2009	5,850.00	11,380.00	920.00	145.00	0.00	776.40	0.00	-11,890.20	0	0.00	0.00	7,181.20
		Contact Name	ivana johnstron														
		Onsite contact name	n/a														
		Acct Manager	mark														
		Market Segment	cor														
		Conf Serv Mgr	wendy														

Totals For Status - CF 5,850.00 11,380.00 920.00 145.00 0.00 776.40 0.00 -11,890.20 0 0.00 0.00 7,181.20

November/2014 5,850.00 11,380.00 920.00 145.00 0.00 776.40 0.00 -11,890.20 0 0.00 0.00 7,181.20

December/2014
Booking Status Confirmed

5187	CF	MARKLOR MANAGE	12/22/2014	01/04/2015	04/26/2011	3,125.00	12,445.00	3,150.00	300.00	0.00	1,565.75	0.00	-408.00	16	8,400.00	525.00	28,577.75
		Contact Name	lori hixon														
		Onsite contact name	n/a														
		Acct Manager	mark														
		Market Segment	cor														
		Conf Serv Mgr	wendy														

Totals For Status - CF 3,125.00 12,445.00 3,150.00 300.00 0.00 1,565.75 0.00 -408.00 16 8,400.00 525.00 28,577.75

December/2014 3,125.00 12,445.00 3,150.00 300.00 0.00 1,565.75 0.00 -408.00 16 8,400.00 525.00 28,577.75

Period Grand Totals **19,987.00 55,460.00 13,945.00 1,240.00 850.00 6,067.15 0.00 2,473.80 404 70,483.00 174.46 170,505.95**