

Introduction to the Maestro eLearning Website

Maestro's complimentary eLearning suite of 31 Courses is designed for both new and experienced users, allowing each staff member and manager to have customized training based on their role and responsibilities. Each course has been planned to help reduce training costs for new employees and for employee retraining.

Using our secure eLearning web site, all Maestro users are provided unlimited access and usage of all available documentation with a unique user login. Users can follow dedicated training plans or browse any topics on demand, to learn and keep skills highly productive. Self Practice and Quiz Exercises are available for each Course, to further cement and verify the information that users have learned. To assist the property management, reporting is available to view staff progress, track completed items and ensure prerequisites have been met for each Course.

Our eLearning Website is divided into easy to use Courses, for each Maestro module. Within each Course, one or more Lessons guide users through the key features and functions allowing users to learn at their own pace and on their own time.

Each Lesson provides a combination of Computer Based Video Training, Quick Reference Guides, Report Samples and Recorded Webinars to showcase Best Practices and Integrated Operations, hosted by our industry trained experts.

Courses include topics such as Guest and Group Reservation Creation and Management, Night Audit & Daily Balancing, Rate Management, Yield Management, Management Reporting, Sales & Catering Booking Management, Spa & Activities Management and Maestro's Data Mining Analytics Views using the latest Maestro version.

A dedicated Executive Overview Course has been created for Property Managers and Executives as part of Maestro eLearning. This course offers lessons specifically focused on Management Tools and Data Mining including Management Performance Reports, Management Best Practices, the Power of Maestro Integration and ways to maximize Maestro's Guest-centric configuration.

NOTE: Initial Publication - This guide is subject to ongoing updates and changes without notification. Users will receive an update when all changes are finalized.



For Maestro Managers

- ✓ Design eLearning agendas and track staff progress
- ✓ Reduce training costs for new staff and employee retraining
- ✓ Report on usage and attentiveness by each user login
- ✓ View Management Performance Reports and see the available reports library
- ✓ Watch our Executive Overviews
- ✓ See the Benefits of Integrated Operations
- ✓ Learn about Best Business Practices for your Property using the Big Picture Analytics View
- ✓ "Know Your Guests" using Maestro's BI Tools

For Maestro Operational Users

- ✓ Maestro eLearning provides staff with direct online access to the secure Maestro eLearning website
- ✓ Unlimited usage of all tutorials, user guides, documentation and webinar links
- ✓ Uses a dedicated user login and password created for each user
- ✓ eLearning provides individual learning 24 x 7 based on user access
- ✓ Users learn at their own pace based on work schedules
- ✓ Learn new features and Best Practices by Module
- ✓ Self tracking to keep skills at a highly productive level
- ✓ Learn about Best Practices and available reports by department
- ✓ Access to Practice Exercises and Quizzes which highlight key areas of each Course

The following pages of this document will guide you through how to access and navigate your Dedicated Maestro eLearning Website at <u>elearning.maestropms.com</u>.

A user name and password has been provided on Page 2 which can be used for all or specific users as required at your property.

If you wish to have unique user logins for each staff member, please email <u>elearning@maestropms.com</u> with a list of all user logins required including First Name, Last Name, Email Address and Job Responsibility. We will provide an automated response confirming the creation of the new logins with 24 hours during regularly scheduled business hours.



How do I login to the Maestro eLearning Website?

1) Go to www.elearning.maestropms.com



- 2) Click on the Sign In Button on the top right of the screen
- 3) Enter your registered User Name and Password
 - ✓ Your User Name is:
 - ✓ Your Password is:

Once signed in, use the Menus on the Top of the Screen to access the areas of the eLearning Website:

- 1) Home Menu return the user to the main screen at elearning.maestropms.com
- News This area contains the latest Maestro press releases, new features and a "Did You Know" feature
- 3) Education This is the key area for eLearning tools. Please see full details below
- 4) **Diamond Plus Service** Users can select this option to read about the various offerings through Diamond Plus and schedule Client Services or Management Services
- 5) On Demand Chat select this option to connect to the D+ Chat manned by the Support Team

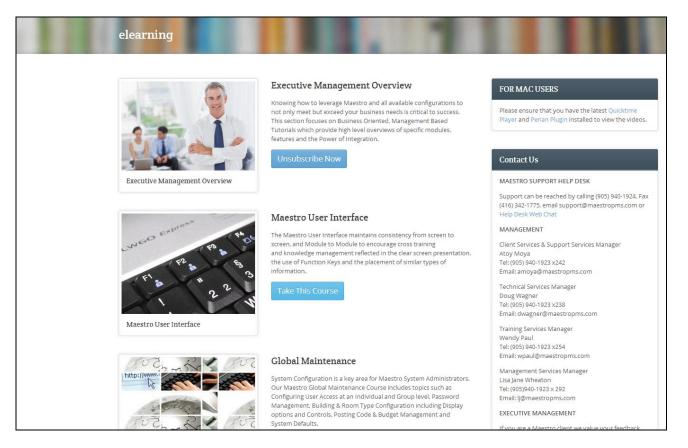


Within the **Education Menu**, there are the following user options:

Tutorials
Webinar Schedule
Past Webinars
Quick Reference Guides
Release Summaries
Practice Exercises
Crystal Report Samples

1) Tutorials

This area contains all Tutorials, Webinars and Quick Reference Guides and Document about each key area of Maestro which are referred to as "Courses"





→ Within each "Course" are specific topics called "Lessons"

- \rightarrow Users can select the TAKE THIS COURSE Button to "Subscribe" to any Courses that they wish to take
- \rightarrow When a Course is selected, users are then shown the available "Lessons" on screen

	Description
Front Desk & Guest Services	Front Desk & Guest Services New or more experienced Guest Service Agents can join the various components of this course to review key areas of Maestro Front Desk including Reservation Creation, Availability Screens, Room Management, Guest Check In, Guest Check Out, Folio Management and Creating Integrated Reservations. Each area will also include key operational considerations and Best Practices. Unsubscribe Now
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essons Guest Reservation Availability and	l Creation
	l Creation
Guest Reservation Availability and	

 \rightarrow To view a specific Lesson, use the Mouse to Click on the Lesson Title.

→ Each Lesson may contain multiple Tutorials (Videos) as well as Documents based on specific topics

 \rightarrow Use the + Sign next to each Topic to display the available Videos

 \rightarrow Each Video Based Tutorial can be viewed on Windows and Apple Devices as well as Android Devices by selecting on the appropriate choice from the device used to access the website.

 \rightarrow Available Documentation is located under a separate area at the bottom of each Lesson for easy access



Lessons

📋 Guest Reservation Availability and Creation

Guest Reservations Management
 Guest Reservations Checkins & Checkouts

Sharer Management

Front Desk & Guest Services

Guest Reservation Availability and Creation

Whether you need to create a simple reservation with one piece of inventory or a complex reservation with multiple pieces of inventory or multiple rates, these tutorials and Quick Reference Guides will guide the user through any type of reservation that may need to be created.

MAESTRO TUTORIALS	MAESTRO TUTORIALS
FRONT DESK	FRONT DESK
DASHBOARD	DASHBOARD
or Windows and Apple products click here	For Android devices
indication of the second	
Using the Room Type Space Chart	
Creating a Guest Reservation with a	New Client Profile
Creating a Guest Reservation with a	n Existing Client Profile
How to Add and Delete a Credit Card	
How to Add a Company Profile to a N	lew Guest Reservation
How to Assign and AR Account	
Creating a Client Profile in Front De	sk

2) Webinar Schedule

This area contains the link to the Webinar Schedule and the Webinar Registration options.

3) Past Webinars

This area provides access to previously recording webinars by Maestro Module and Topic

4) Quick Reference Guides

This area provides the user with the ability to view and save all Quick Reference Guides by Module or Topic in Maestro. This screen will follow the same outline as the Courses screen but does not include Tutorials

5) Release Summaries

This area provides access to previously recording webinars by Maestro Module and Topic



6) Practice Exercises

This area contains all available Practice Exercises by Module (updated to version 5.2)

7) User Guides

This area will contain all User Guides by Module including System Configuration Guides (updated to version 5.2)

8) Crystal Report Samples

This area provides PDF Samples of available Crystal Reports by Module



Please note that the links below DO NOT require a user login. To track staff progress, please ensure that all staff is accessing all available learning materials from <u>www.elearning.maestropms.com</u> using their specific user login and password.

Executive Management Overview

The Power of Maestro Integration

Tutorials

Maestro Enterprise Suite Guided Tour Integrated Operations ~ Executive Overview Integrated Operations ~ Front Desk to Spa & Activities Integrated Operations ~ Spa & Activities to Front Desk Integrated Operations ~ Front Desk, Spa & Activities and Sales & Catering Integrated Operations ~ Analytics Big Picture Integrated Operations ~ Online

Best Practices - Operations

Tutorials

Guest Reservation Executive Overview Group Reservation Executive Overview

Managing Direct Booking Channels

Tutorials

ResWave Web Booking Engine

Management Performance Reporting

Tutorials

Manager's Dashboard Report

Maestro Analytics

Navigating Maestro Analytics

Tutorials

Navigating Maestro Analytics

Available Reporting Tutorials & Samples

Reporting

Other / Crystal Report Samples Available Crystal Report Samples



Maestro Core Reporting Tutorials

Available Maestro Core Reports Manager's Dashboard Report Advance Deposit Reporting

Front Desk & Guest Services Courses

Guest Reservation Availability & Creation

Tutorials

<u>Creating a Guest Reservation with a New Client Profile</u> <u>Creating a Guest Reservation with an Existing Client Profile</u> <u>How to Add a Company Profile to a New Guest Reservation</u> <u>How to Assign an AR Account</u> <u>Creating a Client Profile in Front Desk</u> <u>Using the Room Type Space Chart</u> <u>Copying a Guest Reservation</u> How to Add and Delete a Credit Card

Documents

<u>Creating a Reservation QRG</u> <u>Room Type Space Chart Attributes QRG</u>

Guest Reservation Management

Tutorials

Using the Front Desk Dashboard Using the Room Type Space Chart **Booking an Other Charge** Changing Dates on a Guest Reservation Using the Room Number Tape Chart How to Add a Company Profile to an Existing Guest Reservation In House Room Move to Different Room Type In House Room Move to Same Room Type **Changing Room Numbers from the Assignment Chart** Changing Room Numbers from the Guest Reservation Packaging on the Fly How to Add and Delete a Credit Card on a Guest Reservation Assigning and Changing Travel Agency Adding and Delete a Guest Locator Service Code Management and Reporting **Cancelling a Reservation Reinstating a Reservation** Adding and Deleting a VIP Status Locating a Guest Reservation Swap or Move Rooms on the Room Number Tape Chart



How to Change a Room Type How to Add an Additional Name Do Not Move Room Option Guest Messaging How to Assign an AR Account

Documents

<u>Current Status</u> <u>Room Move</u> <u>Guest Counts</u> <u>Front Desk Dashboard</u> <u>Waitlist Management</u> <u>Moving and Changing Assigned Guest Rooms</u>

Guest Reservation Check In and Check Out

Tutorials

Check In with Room Number Assigned Check In with No Room Number Assigned Guest Reservation Check Out Check Out with No AR Account on Folio Check Out with No Open Folios Check out with a No Posting Code Found Error

Documents

Soft Check In

Sharer Reservation Management

Documents

Sharer Management Blind Sharing

Folio Management Courses

Advance Deposits

Tutorials

Advance Deposit Advance Deposit Reporting

Folio Management

Tutorials

Folio Management Fast Folio Posting Documents



Posting Reversal Folio Detail Transfer

Housekeeping and Offmarket Rooms Courses

Offmarket Rooms Management

Tutorials

<u>Putting Rooms Out of Market</u> <u>Using the Offmarket Override Function</u> <u>Using and Configuring the Offmarket Feature</u> <u>Configuring the Second Offmarket Status</u>

Housekeeping Management

Tutorials

Housekeeping Forecast Report Housekeeping Updating Room Status Housekeeping Report

Documents

Housekeeping Management

Lost and Found

Documents

Lost and Found

Group Management Courses

Group Master Management

Tutorials

<u>Creating a Group Master Reservation</u> <u>Managing Group Rates</u>

Documents

Assigning a Night Audit Breakdown to a Group Rate Changing Group Master Dates Posting Non Room Extensions to Group Master

Group Inventory

Tutorials

Group Block Management

Documents

Blocking Tentative vs. Definite Inventory



Charge Routing

Tutorials

Setup Charge Routing Rules

Documents

<u>Charge Routing</u> <u>Charge Routing Folio Restrictions</u> <u>Charge Routing Flow Sheet</u>

Group Guest Reservation Management

Tutorials

Auto Creating Group Member Reservations Creating Group Individual Reservations

Documents

Group Blind Sharing Group Rooming List Import Reference Guide Group Rooming List Error Codes

Group Batch Operations Courses

Group Batch Operations

Tutorials

Batch Folio Restrictions Batch Group Messaging Batch Group Notes About Batch Group Other Charges Batch Group Room Assignment Group Batch Reservation Services Group Batch Reservation Services

Accounts Receivable Courses

Accounts Receivable

Tutorials

Accounts Receivable Management Webinar

Documents

Common AR Questions



Night Audit & Daily Balancing Courses

Night Audit

Tutorials

Running the Night Audit

Daily Balancing In Maestro

Tutorials

Daily Balancing Check Report Closing Balance Report Posting Audit Report Shift Report

Documents

Daily Balancing in Maestro Daily Balancing Check Report

Front Office Reporting Courses

Operational Reports

Tutorials

Arriving and Reserved Guests Report Guest Services Report Guest Counts and Services Report Guest Services Arrivals/Inhouse Report

Documents

<u>Cover Counts</u> <u>Summary of Maestro Reports</u>

Management Reports

Documents

FIT Pace Report Flash Report Configuration Manager's Dashboard Report

Crystal Report Samples

Documents

Crystal Report Samples



Global Maintenance Courses

Client Management

Documents

<u>Client Flow Chart</u> <u>Client Merge Purge</u> <u>Client Profile Mandatory Fields</u>

System Configuration

Documents

Assigning Colours in Maestro County, Zip and Postal Code Maintenance **User Defined Fields** Front Desk – Global System Options **User and Security Management** Setting Up Print to File Setting Up Overbooking **Managing Passwords** Print to File **Printing to PDF Night Audit Report Printing** Other Reports Categories and User Access Setting Up View Printer **Cover Counts** Setting Up Contingency Reports **Budget Entry for Manager's Operations Report CSV File Export**

SMS and Email Integration Courses

SMS & Email Integration

Documents

Email SMS Integration Email Integration Setup SMS Setup

Rate Management Courses

Rate Management

Tutorials

Daily Rate Creation Creating a Night Audit Package Rate Creating a Variable Rate



Creating an Other Charge Dynamic Packaging

Documents

Creating Dynamic Package Templates

Yield Management Courses

Yield Management

Tutorials

Applying a Close Arrival Yield Applying a Close Departure Yield Applying a Fixed Rate Yield Applying a Length of Stay Yield Applying a Min Rate Restriction Applying an Occupancy Based Yield Manager's Messaging Directives Using the Rate Modification Yield Action Using the Close Yield Action The Yield Screen

Documents

Yield Management

Retail POS Courses

Retail POS

Tutorials

<u>Creating a Sale</u> <u>Using Multiple Tenders to Complete a Sale</u> <u>Accepting Credit Card Payments</u> <u>Accepting Cash Payments</u> <u>Settling to an AR Account</u> <u>Settling to an Inhouse Guest</u>

Documents

Retail POS QRG

Facilities Management Courses

Facilities Management

Documents

Facilities Management



Alternate Inventory Courses

Alternate Inventory

Documents

Alternate Inventory

Tour Operator/Wholesale Management Courses

Tour Operator/Wholesale Management

Documents

Managing Tour Operators and Wholesalers In Maestro

Spa Services Courses

Spa Services

Tutorials

Creating a Free Standing BookingHow to Make a Booking from the Services by Day ScreenUsing the Service Providers Schedule ScreenUsing the Quickbook FeatureUsing the Booking Entry ScreenSpa DashboardSpa Booking ManagementCopying a BookingIntegrating a Spa Booking with a Front Desk ReservationMoving a Booking

Documents

Cashing Out a Spa Booking Folio Management for Spa Services

Spa Batch Processes

Tutorials

Spa Batch Processes

Spa Services Maintenance

Documents

Creating a Service Class Spa Receipt Set Up Service Room Schedule and Blocks



Spa Module Year End Maintenance

Sales & Catering Courses

Billing and Auditing

Documents

Billing and Auditing

Booking & Contact Management

Tutorials

Booking Management

Documents

Booking Traces Group Bedroom Bookings

Event & BEO Management

Tutorials

BEO Management

Documents

Do Not Move Function Rooms Duplicating Events

Reporting

Tutorials

Sales & Catering Inquires Report Sales & Catering Inquiry Detailed Summary Report Sales and Catering Advance Deposits Productivity with Pace Report Sales and Catering Reporting Part 1 Sales and Catering Reporting Part 2

Documents

SC Report Usage

Sales and Catering Maintenance

Documents

Function Room Maintenance Food and Beverage Code Maintenance Food & Beverage Estimates Food & Beverage Allocations on BEO Inventory Items Maintenance



Preset Menu Maintenance Serving Unit Setup Special Charges Maintenance Setting Up Traces Data Dictionary Table Linkage Setting Up User Defined Fields

Gift Card Management

Gift Card Creation and History

Tutorials

Selling Gift Card in Account Receivable Selling Gift Card from the Front Desk Selling Gift Card from Retail POS Gift Card Redemption in Front Desk Gift Card Redemption in Retail Point of Sales Incorrect Redemption in Gift Card Replacing a Gift Card Gift Card Creation in Front Desk

Documents

Gift Card

Gift Card Reporting

Tutorials

Gift Card Reporting

Travel Agency Courses

Travel Agency

Tutorials

<u>Travel Agency Reporting</u> <u>Travel Agency Management</u> <u>Travel Agency Commission Processing</u> <u>Travel Agency Check Generation</u> Travel Agency Assignment and Creation

Documents

Assignment a Travel Agency by IATA Number



Timeshare Condo Courses

Timeshare Condo

Tutorials

<u>Creating Owner Profiles</u> <u>How to Link an Owned Unit</u> Selling or Transferring Owned Unit

Documents

Owner Statement User Guide Timeshare-Owner Guest Types

Membership Courses

Membership

Tutorials

<u>Creating a Member</u> <u>Member Statement Generation</u> <u>Posting Member Dues</u>

Documents

Membership Management Member EFT User Guide

Work Order Courses

Work Order Documents

Work Order

NOTE:

Quizzes can be downloaded directly from the Practices Exercises and Quizzes area under the Tutorial Menu Header as a compliment to these sessions.