



# Internal Net vs Gross

## Quick Reference Guide

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### Introduction

This Quick Reference Guide will guide the user through the use of Net vs Gross with respect to Owner Commission and Management fees, in the Owner Management Maintenance module.

### Set up

In the Owner management module commission and management fees use the terms Net (N) and Gross (G) to distribute the room revenue per the property/condo contract.

The “N” indicates that the management fee will include the value of service fee to calculate the amount of the management fee.

The “G” indicates that the management fee will only use the Gross room revenue to calculate the amount of management fee

The setup and reservation below are using the “N” to calculate

Reservation made by TA with a 10% commission

Room Night	2	\$ 500.00	\$ 1,000.00
Tax	10%	\$ 50.00	\$ 100.00
			\$ 1,100.00
reservation is paid by visa			\$ 1,100.00



Reservation Commissions Details [nwind ] - Maestro Manor

File Record Window Help

Lookup [F8]

Commission Cat. 7/3 70/30  
Line Number 10  
Gross/Mgmt Fee G

Rate Type  
Guest Type  
Len of Stay Flag D  
Min. LOS Units 1 DAY  
Room Revenue Y/T Y

Direct Amount  
Direct Percentge 100.0000  
Travel Agent Amt  
Travel Agnt Perc 100.0000  
Tour Op Amount  
Tour Op Percent 100.0000  
GDS Amount  
GDS Percentage 100.0000  
Post as Code COM1

Reservation Commissions Details [nwind ] - Maestro Manor

File Record Window Help

Lookup [F8]

Commission Cat. 7/3 70/30  
Line Number 10  
Gross/Mgmt Fee M

Rate Type  
Guest Type  
Len of Stay Flag D  
Min. LOS Units 1 DAY  
Room Revenue Y/T Y

Direct Amount  
Direct Percentge 30.0000  
Travel Agent Amt  
Travel Agnt Perc 30.0000  
Tour Op Amount  
Tour Op Percent 30.0000  
GDS Amount  
GDS Percentage 30.0000  
Post as Code COM2

Reservation Travel Agent Charges [nwind ] - Maestro Manor

File Record Window Help

Commission Cat. 7/3 70/30  
Line Number 10

Posting Code NOT USED  
Rate Type  
Guest Type

Direct Amount  
Direct Percentge

T/A Actual Y/N Y  
Travel Agent Amt  
Travel Agnt Perc

Tour Op Amount  
Tour Op Percent  
GDS Amount  
GDS Percentage  
Post as Code COM3

Net/Gross N  
Room Revenue Y/N Y

Reservation Service Charges [nwind ] - Maestro Manor

File Record Window Help

Srvc Charge Code CC

Posting Code	Freq	Amount	Percent	Post As Code	Net/Gross	Room Rev
AX	C		2.7500	COM3	N	T
MC	C		2.3000	COM3	N	T
VS	C		2.0000	COM3	N	T

com 1 (rm rev)			\$ 1,000.00
com 2		30% of	Net
com 3 (TA Comm)	10%	-	-\$ 100.00
com 3 (CC)	-2%		-\$ 22.00
<b>Net Commissionable</b>			<b>\$ 878.00</b>
com 2	30%		\$ 263.40